

# Case Audit Settlement Evaluation, LLC Dr. Frank Liberti & Associates

Present A 1 Hour CLE Approved Seminar

## Preventing Unfair Claims Acts & Low Settlements

**Effective demand formulation methods plaintiff's attorneys are using to prevent, even reverse discounted bodily injury valuations, eliminate varying adjuster & IME opinions, win the greater weight of the evidence challenges, counter the 13 unfair claims settlement practice acts and identify bodily injury severity types that are often overlooked and can damage the injured as well as the claim.**

**This program is accredited as Follows:**

**CLE Credits: General 1.0**

A demand is formulated on the medical, administrative, economic and legal factors of the claim and for 27 years we've been competing against the insurer's computers as Colossus and the computer usually wins, until now!

This presentation contains data that plaintiff's attorneys are using in bodily injury claims to;

- Maximize Bodily Injury Settlement Valuation in a Colossus Environment
- Determine the Vital Differences between Medical Examiners and Their Effect Upon The Claim
- Identify Bodily Injury Severity Types That Are Often Overlooked
- Counter the 13 Unfair Claims Settlement Practice Acts (UCSPA'S)
- Eliminate Adjuster & IME Disputes & Win the Greater Weight Challenges
- Use Zeus – The Plaintiff's Attorney FREE Online Tool to Counter Colossus & Save 50% Of Legal
- Time & Spend In Formulating a Demand

**SUBJECTS INCLUDE:**

- What Is Being Done To Effectively Compete Against The Insurer's Software's (As Colossus).
- The Process That Follows Precedents and Authority Set By Previous Court Rulings, Judicial Decisions and Administrative Findings To Eliminate Adjuster And IME Disputes And Win The Great Weight Challenges
- How to Identify The 13 Unfair Claims Settlement Practice Acts (UCSPA's) And Counter Insurers And Adjusters When They Engage One Or More Of Them
- How to Recognize Vital Differences Between Medical Experts That Ultimately Lessen Or Enhance Medical Valuation
- The Seven (7) Most Commonly Overlooked Injuries and How Not To Misrepresent Them

Seminar Presentation Overview and Timed Syllabus

When a personal injury client entrusts their well-being into your hands, you have to compete against the insurers software's (as Colossus), counter adjuster and IME disputes and the engagement of any of their 13 Unfair Claims Settlement Practice Acts (UCSPA's), place yourself at the mercy of medical experts who utilize different examination levels that make a big difference in bodily injury valuation parameters and you may never consider that there are injuries that go undetected, especially ones that can severely damage the injured party and the claim when overlooked.

## Seminar Agenda

8:45–9:00 a.m.

Registration

9:00–9:10

**Effectively Countering Insurer Disputes, Discounts and Colossus.**

- The Formula That Insurers and Colossus Use To Determine Settlement Valuation
- Colossus Procedural Intelligence Codes, Decision Points & Value Drivers
- How to Maximize Settlement Valuation in A Colossus Environment

9:10–9:20

**Significant Differences in Determining Settlement Valuation**

- Vital Differences in examination level CPT codes that need to be understood
- Physician qualifications and diagnosis methods that lead to a loss of valuation
- Adding medical value drivers in a bodily injury claim

9:20-9:40

**Explanation of the seven (7) overlooked "injury severity types" that can add substantial injury settlement valuation**

- Understanding "AOMSI" - the spine injury that is missed 45% of the time that carries a 66 thousand dollar "set-aside" case settlement reserve by all insurers
- The vertebra fracture that is commonly overlooked when the head is turned during impact
- Diagnosing the 3 mild traumatic brain injuries (concussions) that occur at low speeds
- Understanding injuries to the nerve bundles in the cervical area during neck extension
- Why auto accidents have replaced war as the leading cause of PTSD and how to detect it
- When rotational forces cause crimping of the cervical vertebral artery
- How muscle cells are permanently damaged when they get stretched beyond their limit

9:40-9:50

### **The Tort Arena – Representing Bodily Injuries In The Demand**

- The 13 Unfair Claim Settlement Practice Acts (UCSPA's) and how to determine and counter when they have been used to undervalue a bodily injury claim
- How to eliminate varying opinions, establish the preponderance and win the "greater weight" of the evidence challenges
- Recent requirement of "Table" Formatting & mirroring the medical files in the demand to exchange complex data, interface and input added bodily injury valuation in a colossus environment

9:50-10:00

### **The Process of IMV to Counter IME**

- How The Process Of IMV Is Being Used To Prevent Unfair Settlements
- IMV to Eliminate Varying Adjuster & IME Opinions
- IMV to Win the "Greater Weight" Of The Evidence Challenges
- Previous court rulings, judicial decisions and administrative findings behind the process of IMV

10:00

**Q&A**