

Case Audit Settlement Evaluation, LLC Dr. Frank Liberti & Associates

Present A 1.5 Hour Online CLE Approved Course

Maximizing Settlement Demands

Effective demand formulation methods plaintiff's attorneys are using to prevent, even reverse discounted bodily injury valuations, eliminate varying adjuster & IME opinions, win the greater weight of the evidence challenges, counter the 12 unfair claims settlement practice acts and identify bodily injury severity types that are often overlooked and can damage the injured as well as the claim.

This program is accredited as Follows:

CLE: General 1.5

This Online Presentation Contains Data That Plaintiff's Attorneys Are Using In Bodily Injury Claims To;

- Maximize Bodily Injury Settlement Valuation In A Colossus Environment
- Determine The Differences In Medical Exam Codes, Diagnoses And Impairments
- Represent Bodily Injury Severity Types in Table Format For Admission
- Counter the 13 Unfair Claims Settlement Practice Acts (UCSPA'S)
- Establish the Preponderance And Great Weight Of The Evidence
- Prevent Adjuster & IME Disputes
- Review the Online Tool to Counter Colossus & Save 50% Of Legal Time & Spend In Formulating A Demand

SUBJECTS INCLUDE:

- The 26 Factors to be included in the demand for maximum valuation
- What Is Being Done to Effectively Counter the Insurer's Software's (As Colossus).
- The Process That Follows Precedents and Authority Set By Previous Court Rulings, Judicial Decisions and Administrative Findings to Eliminate Adjuster and IME Disputes And Win The Great Weight Challenges
- How to identify & Counter The 13 Unfair Claims Settlement Practice Acts (UCSPA's) When Adjusters Engage One Or More Of Them
- How to Recognize Vital Differences Between Medical exam & diagnoses codes and impairments that constitute evidence-based data
- The Most Commonly Overlooked Injuries and How Not To Misrepresent Them

Seminar Presentation Overview and Timed Syllabus

Seminar Agenda

8:50–9:00 a.m.

Online Registration

9:00–9:10

Effectively Countering Insurer Disputes, Discounts and Software's as Colossus.

- The Formula That Insurers and Colossus Use To Determine Settlement Valuation
- Colossus Procedural Intelligence Codes, Decision Points & Value Drivers
- How to Maximize Settlement Valuation in A Colossus Environment

9:10–9:20

Significant Differences in Determining Settlement Valuation

- Vital Differences in Physician qualifications, diagnosis, exam methods and impairment ratings that lead to a loss of valuation or enhanced valuation •
- What constitutes the medical value drivers in a bodily injury claim

9:20-9:40

Explanation Of The Seven (7) Commonly Overlooked "Injury Severity Types" That Can Add Substantial Injury Settlement Valuation

- Understanding "AOMSI" - the spine injury that is missed 45% of the time
- The vertebra fracture that is commonly overlooked when the head is turned during impact
- Diagnosing the 3 mild traumatic brain injuries (concussions) that occur at low speeds
- Understanding injuries to the nerve bundles in the cervical area during neck extension
- Why auto accidents have replaced war as the leading cause of PTSD and how to detect it
- When rotational forces cause crimping of the cervical vertebral artery
- How muscle cells are permanently damaged when they get stretched beyond their limit

9:40-10:00

The Tort Arena – Representing Bodily Injuries In The Demand & Civil Trial

- Making a Discovery with checklist of what to include in the demand and rebuttal
- Countering Unfair Claims Practices in your rebuttal
- Process to compel discovery of the factual and legal basis for discounted settlement determinations
- Understanding the ethics codes of the adjuster

- Citing Ethics Codes violations of an insurance adjuster and countering their presence
- How to avoid the need for suit or rebuttal in the first place
- How to counter varying opinions, establish the preponderance and win the greater weight” of the evidence challenges

10:00-10:15

The Process of IMV to Counter IME

- How The Process Of IMV Is Being Used To Prevent Unfair Settlements
- IMV to Eliminate Varying Adjuster & IME Opinions
- IMV to Win the “Greater Weight” Of The Evidence Challenges
- Previous court rulings, judicial decisions and administrative findings behind the process of IMV

10:15–10:30

Previous court rulings, judicial decisions and administrative findings behind the process of Independent Medical Validation in the demand process

10:30 Q&A